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# Manufacture – the Challenge to the DoD

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# Manufacture – The Conundrum

- **While Getting Stronger, US Manufacture has lost ground in a world perspective**
- **Critical Industrial Sectors For DoD Where Manufacture is weak:**
  - Shipbuilding
  - Semiconductors
  - Printed Circuit Boards
  - Others
- **Great Power Competition**
  - China progressing faster than US in some critical Defense Tech
  - China adept at borrowing others intellectual property
- **Pace of DoD Capability Fielding is Too Slow**
- **Several Possible Solutions—**
  - Change the way DoD buys things (process change)
  - Use Tech Based Manufacture Advancement

The “Equation”

Weakened Manufacture Sector +  
Enhanced Potential Adversarial  
Velocity >>  
Pace of Delivery of US (Allied)  
Capability F(DoD Process, DIB  
Capacity, Manufacture Tech)

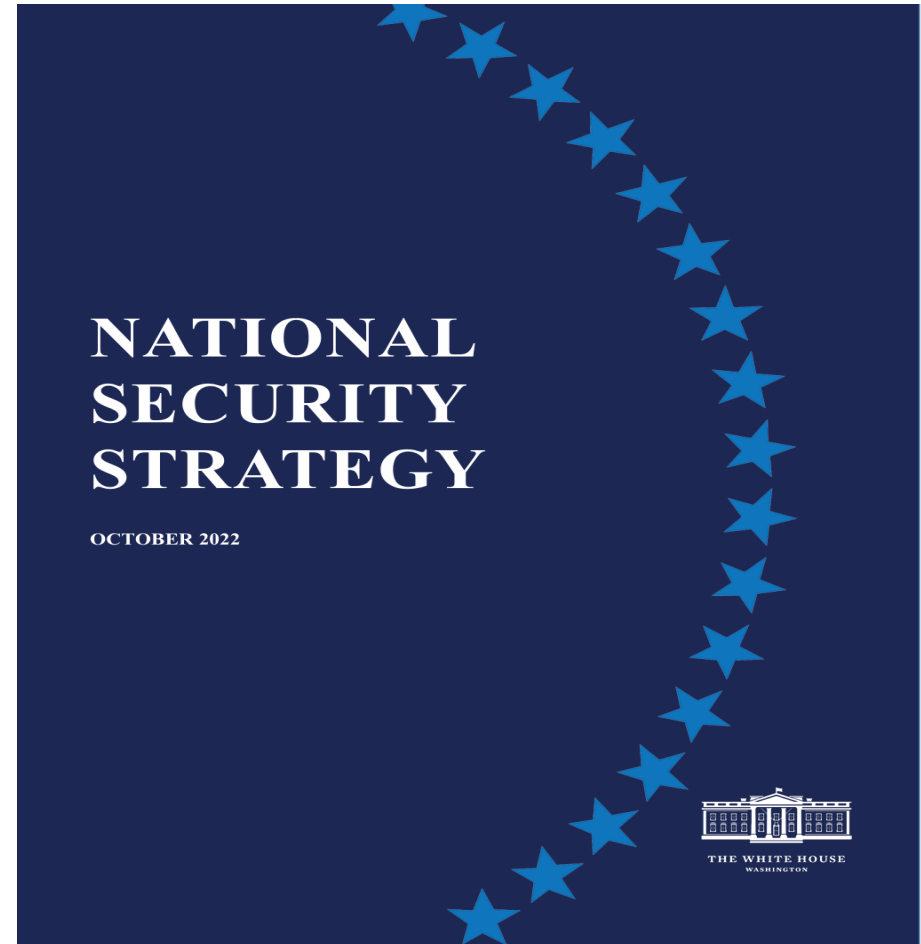
Has to be changed



# US National Security Strategy October 2022

“ The private sector and open markets have been, and will continue to be, a vital source of our national strength and key driver of innovation. However, markets alone cannot respond to the rapid pace of technological change, global supply chain disruptions, nonmarket abuses by the PRC and other actors, or the deepening climate crisis.

Strategic public investment is the backbone of a strong industrial and innovation base in the 21<sup>st</sup> Century global economy” (Page 14)



**This Strategy Opened the Door to Government Investment**



# US National Security Strategy October 2022

“Our World is at an Inflection Point. The NSS will advance Americas Vital interests and Lead with American Values”

“The PRC has the intention, and increasingly the capacity to reshape the international order into one that favors China”

Technology is Central to today’s geopolitical competition

**Work With Partners to:**

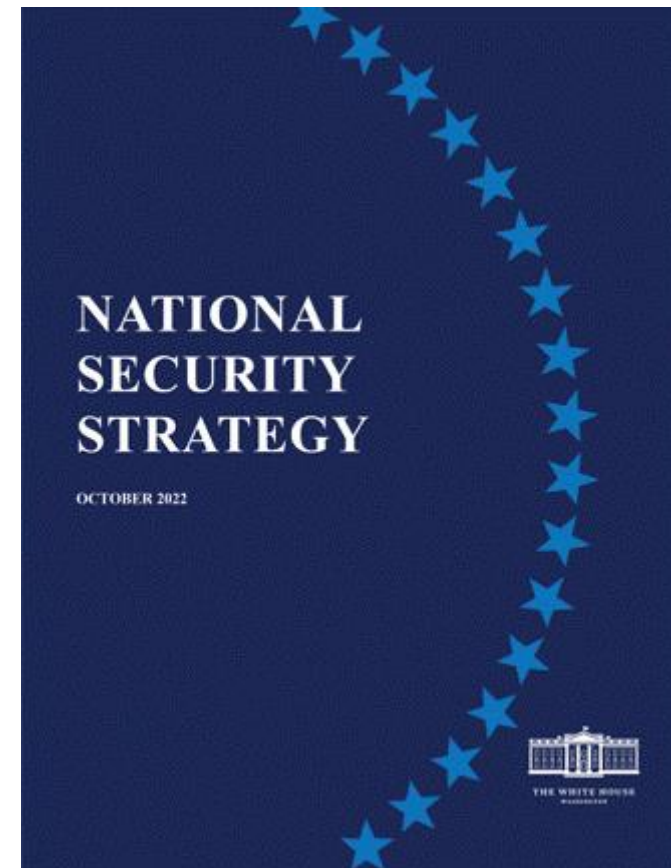
1. Pioneer New Medicines
2. Increase Food Production
3. **Strengthen Manufacture**
4. Secure Energy without Fossil Fuels

**Secure Historic Investment**

1. Clean Energy
2. Microelectronic
3. Biotechnology
4. R&D in General
5. Focus also on STEM s

**Promote Foundational Technology**

1. Microelectronics
2. Advance Computing and quantum
3. Artificial Intelligence
4. **Biotech / Bio Manufacture**
5. Advanced Telecomms
6. Clean Energy



**The Bedrock—Digital Backbone that is Open, Trusted, and Secure**



# National Defense Industrial Strategy (Released Jan 2024)

## National Defense Industry Strategy:

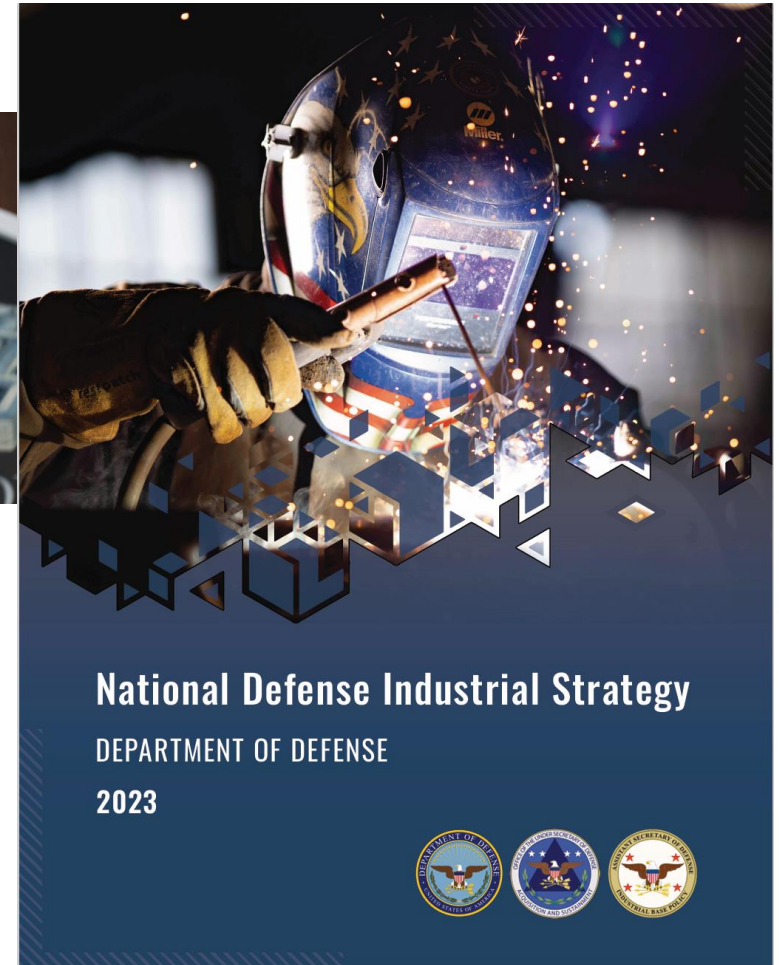
“The nation needs to rally to the common defense”

“NDIS is a call to both the public and private sectors for focused, dedicated efforts to **build and secure the industrial capability and capacity necessary to ensure our military has the materiel available** to deter our potential adversaries, and if necessary, defeat them in battle. This call to action may seem a great cost, but the consequences of inaction or failure are far greater.”<sup>(1)</sup>



Quote From Dr. Bill LaPlante  
Undersecretary For  
Acquisition and Sustainment

<https://www.politico.com/news/2023/12/02/draft-pentagon-strategy-china-00129764>

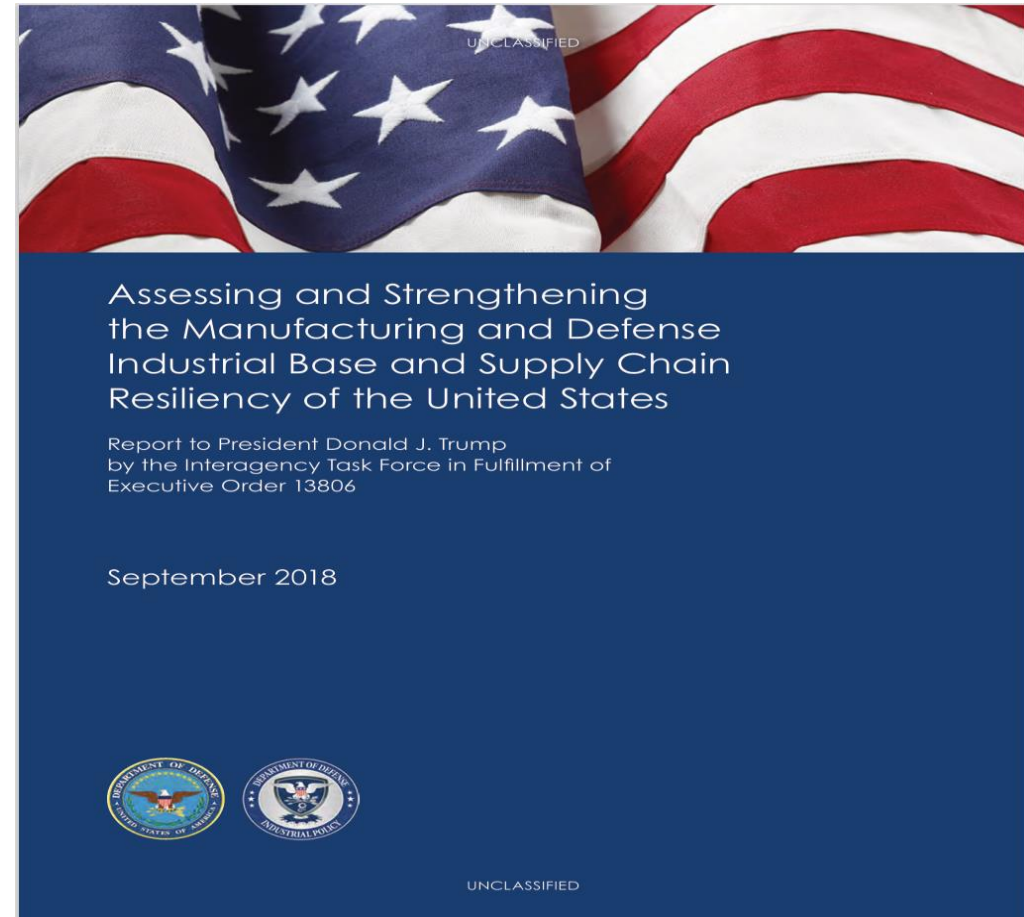


**This Strategy Directs Expansion of Industrial Base—Can Manufacture Keep Up?**



# Assessing and Strengthening the Manufacturing and Defense Industrial Base (Section 13806 Report)

- Assessed the Domestic and International Manufacture and Defense Industrial Base
- Had 5 Macro Forces; three in Manufacture
  - Decline in US Manufacture Base Capabilities and Capacity
  - Industrial Policies of Competitor Nations
  - Diminishing US STEM and Trade Skills
- Conclusion: Need Stable Funding, Public-Private Partnerships, and Workforce Renewal<sup>(1)</sup>



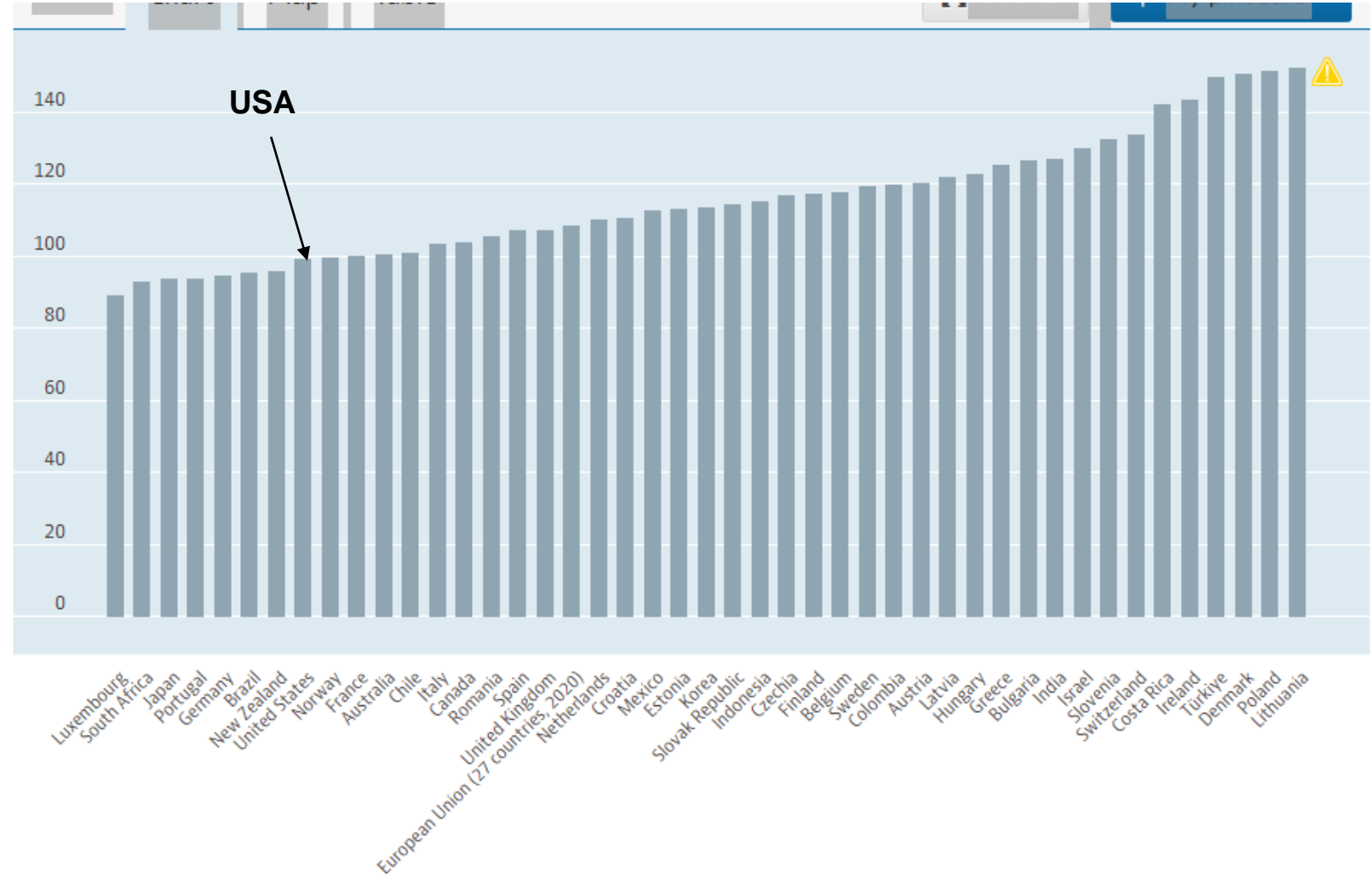
**This Report Opened the Door to Shoring Up Supply**





# Manufacture—A World View

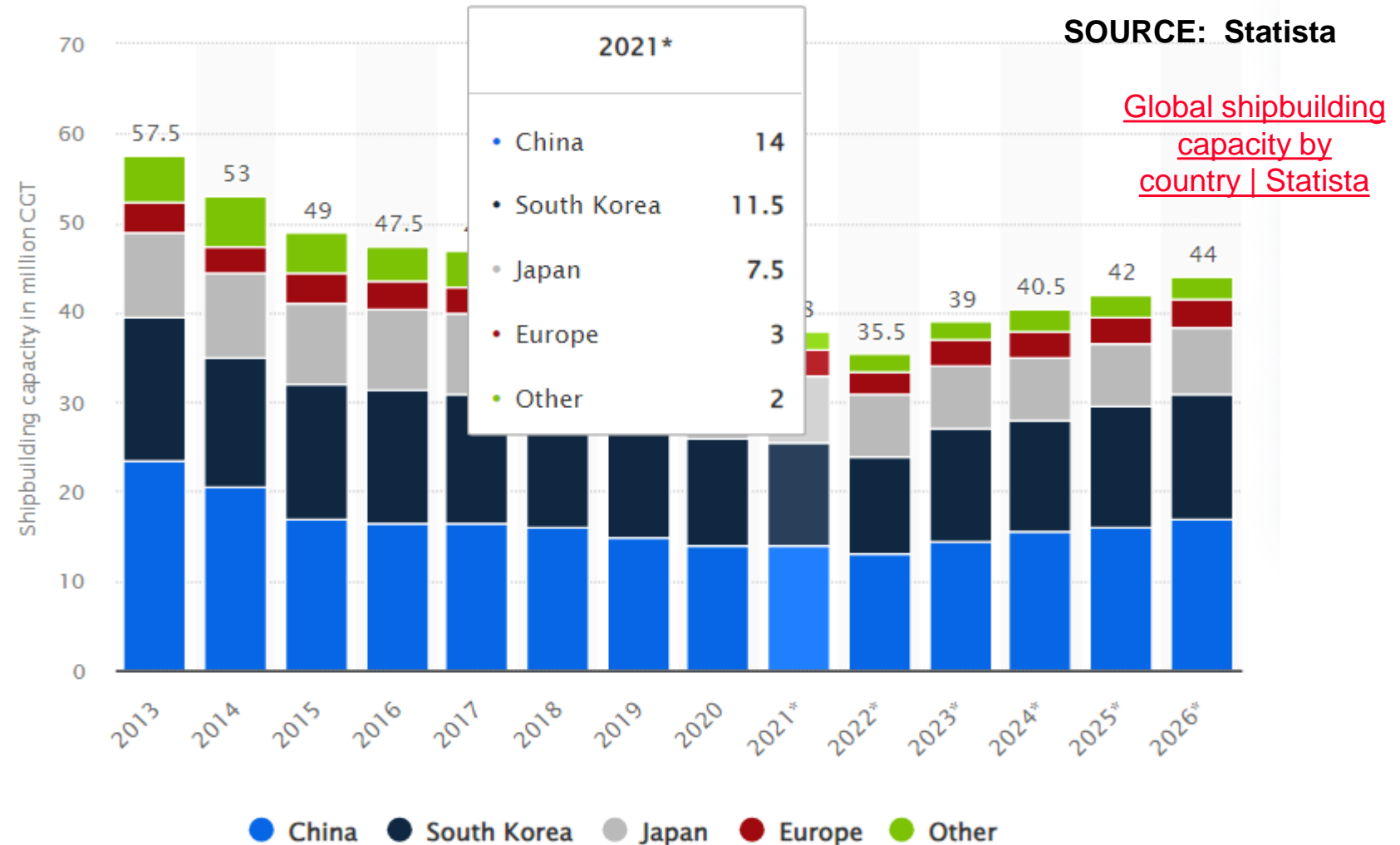
- From Office of Economic Cooperation and Development Data Base, 2024
- Growth or Decline in Manufacture Output from 2015 to Q3 2023 (2015 = 100)
- USA – 99.3
- Korea – 113, India –126
- Lithuania, Poland, Turkey, Denmark, Ireland, Costa Rica all Above 140





# Shipbuilding—A World View

- Shipbuilding is Even Worse for the US
- Over 90% of tonnage delivered each year come from China, Korea, or Japan
- United States in “Other” (Less Than 2%)







# SecNav Del Toro and Co-Production of Ships

## Results of a 45-Day Study of State of Navy Shipbuilding

- First Columbia Class Submarine Projected to be 12-16 Month Late
- Blocks 4 and 5 of Virginia Class Submarine Projected to be 36 and 24 Months Late
- First Constellation Class Frigate is 36 Months Late
- Future Aircraft Carrier Enterprise is Projected to be 18 to 26 Months Late
  
- Reasons Not Given, but Ship Yard Capacity, Workforce, and Continuing Supply Chain Issues Are Mentioned
  
- Simply, Navy Goal to Grow the Fleet Size Are Impacted by Manufacture Delay
  
- In Dec 2020, US Navy had 297 Ships, Smaller than Congress Goal of 355 in 2018 NDAA



From Breaking Defense, 23 April 2024

[“SECNAV floats idea of co-production with foreign shipyards](#)

**Implicit—US Does Not Have Sufficient Shipbuilding Capacity**

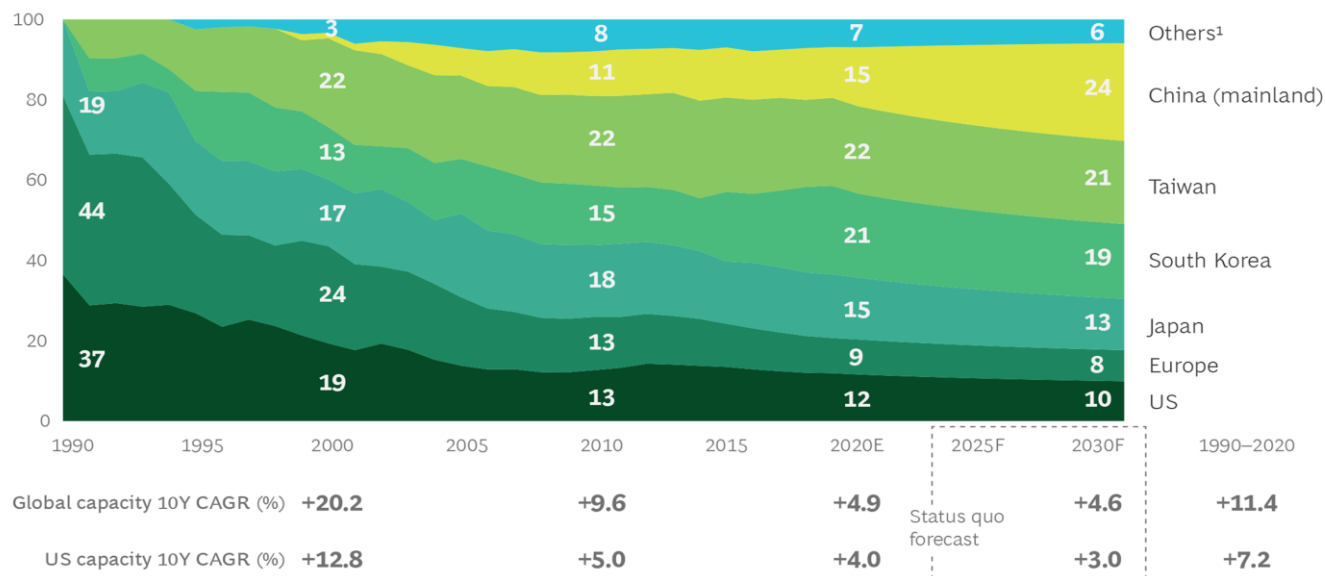


# The Diminishing Share of US Semiconductor Manufacture

- US Share of Manufacture dropped from 37% in 1990 to 12% today
- US uses 25% of global production
- US uses over 50% non domestic semiconductors
- This is National Security Issue
- The Chips Act is Trying to Address with \$52B over 5 Years.....But:
  - S Korea Pledged \$450B
  - Taiwan < \$100B
  - PRC ~\$100B

Exhibit 2 - Growth in US Installed Capacity Has Been Outpaced by Asian Countries

Global manufacturing capacity by location (%)

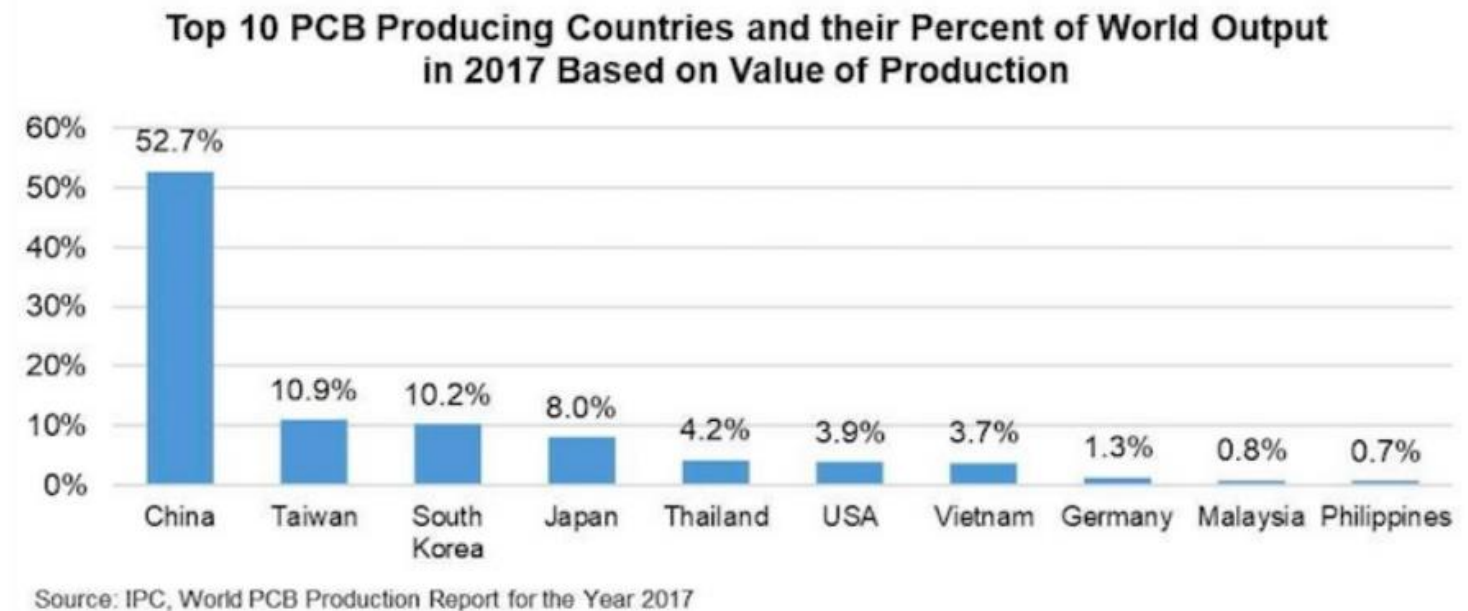


Sources: VLSI Research projection; SEMI second-quarter 2020 update; BCG analysis.  
 Note: All values shown in 8" equivalents; excludes capacity below 5 kwpm or less than 8".  
<sup>1</sup> Includes Israel, Singapore, and the rest of the world.



# The Diminished Share of US Printed Circuit Board Manufacture

- While the Data is old, the numbers have not changed much
- US Spending \$52B to create semiconductors
- Very little on Printed Circuit Boards
- So Domestic Chips will be mounted on foreign (Chinese) PCBs

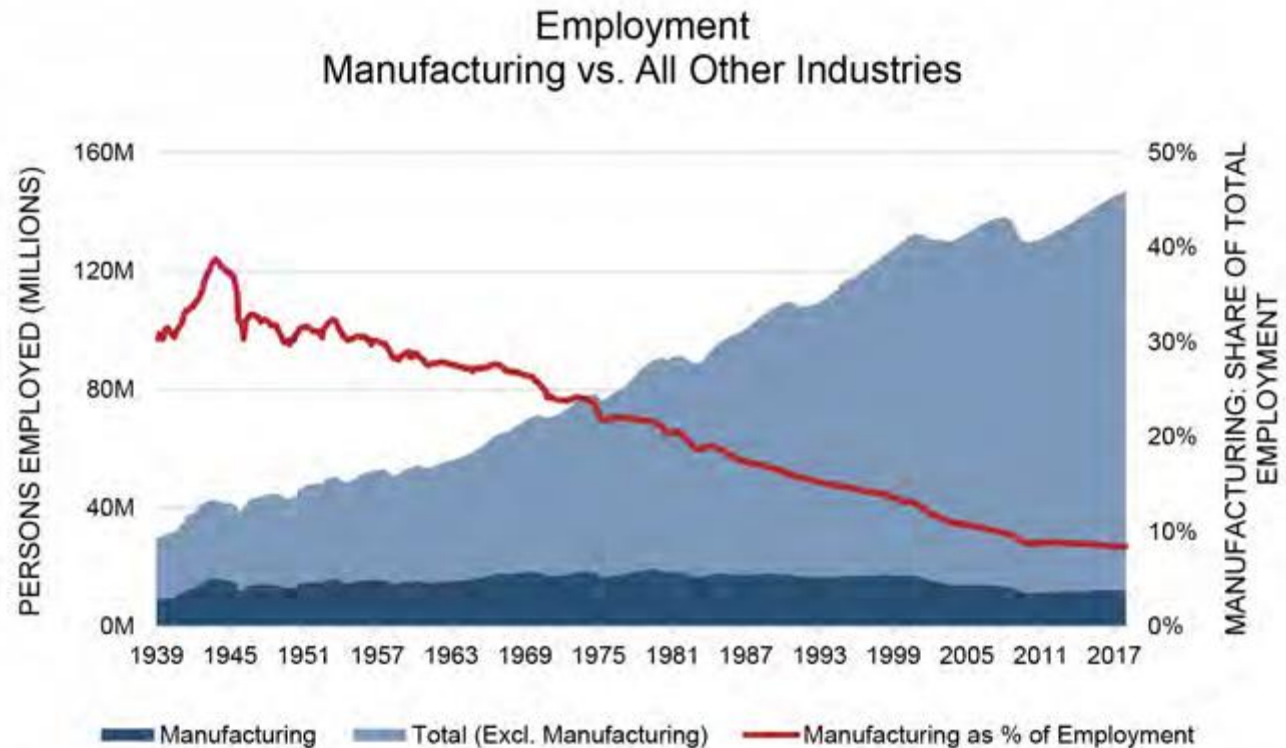


**US Is Short on Semiconductors, and the Boards to Mount them On**



# Manufacture Workforce in US in Decline

- Section 13806 Examined Manufacture Workforce
- A lot of this Decline is in Response to Automation
- But Specialty Technicians are also in short supply
- Need more Schools Like the Newport News Apprentice School—Run With/By Huntington Ingalls



Source: U.S. Bureau of Labor

Figure 12: A Sharp Relative Decline in Manufacturing Employment in the U.S. Economy





# Great Power Competition

## ▪ Why it Matters

- China Military Modernization Outpacing US
- China Navy >> US Navy Number of Ships
- J-20 Third Nation With 5<sup>th</sup> Gen Fighter
- President Xi has Stated China will Be Strongest by 2049
- US Manufacture Needs To Become More Agile
- 2023 Report by Australian Strategic Policy Institute
  - China Leads World in 37 of 44 Critical Technologies
- Last China 5 Year Plan—Manufacture is Central



**Microelectronics Are The Base in The Battle For Digital Supremacy**



# Theft of Intellectual Property

- World Trade Organization Estimates (2018) that China Borrows Between \$250B and \$600B IP per year.
- William Evinina, Director, National Counter Intelligence and Security Center, Said: China IP Theft Costs the US \$500B / Year (July, 2022)
- Microelectronics Very Susceptible to Reverse Engineering, So Presume They Are Doing So to Narrow the Gap

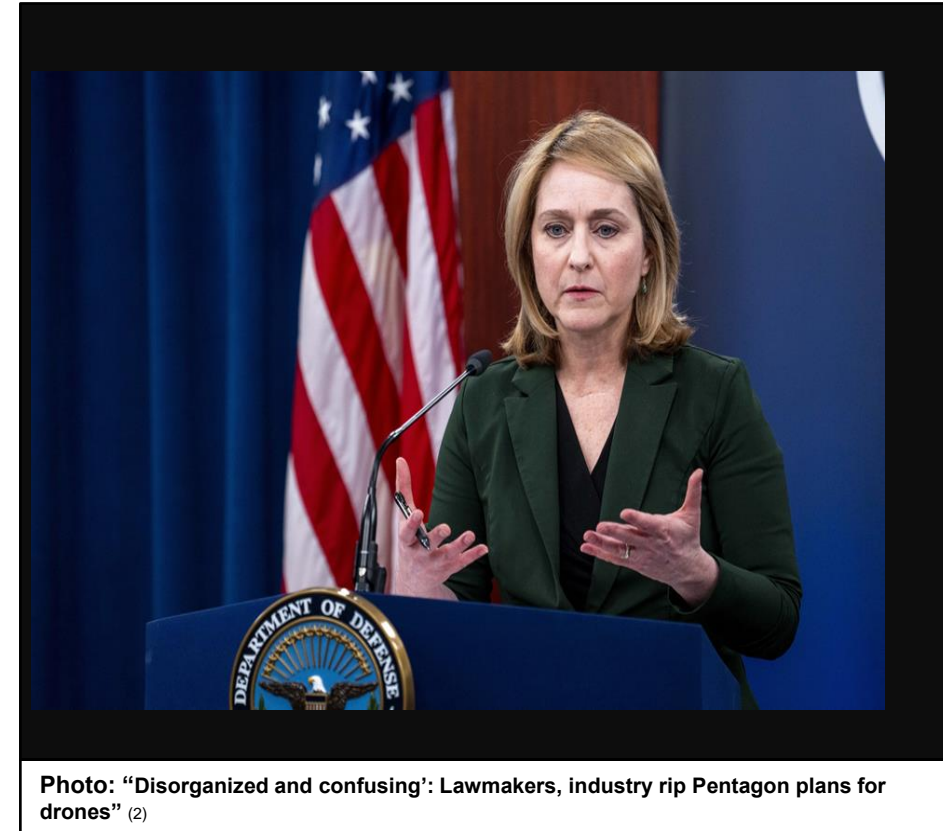


**For National Security Applications (to include Infrastructure, Economic Sector), How Much Does Having a Secure Domestic Source Matter?**



# “.....Warfare is Changing”

- DoD is driving toward commercial innovation to counter the strategic pacing challenge of the PRC
- DSD Hicks – “Defense Innovation Unit (DIU) is accelerating the U.S. military’s adoption of commercial technology to strengthen national security.....Projects DIU has helped integrate into the DoD include
  - Air defense;
  - Virtual training for pilots;
  - Augmented reality for warfighters; and
  - Hybrid space architecture”<sup>(1)</sup>
- SD/DSD are “focused on accelerating the adoption of leading commercial technology throughout the military and growing the national security innovation base”<sup>(1)</sup>



Deputy Secretary Kath Hicks speech in Silicon Valley, 12 Dec 23

(1) <https://www.defense.gov/News/Releases/Release/Article/3615717/readout-of-deputy-secretary-of-defense-kathleen-hicks-visit-to-silicon-valley-c/>

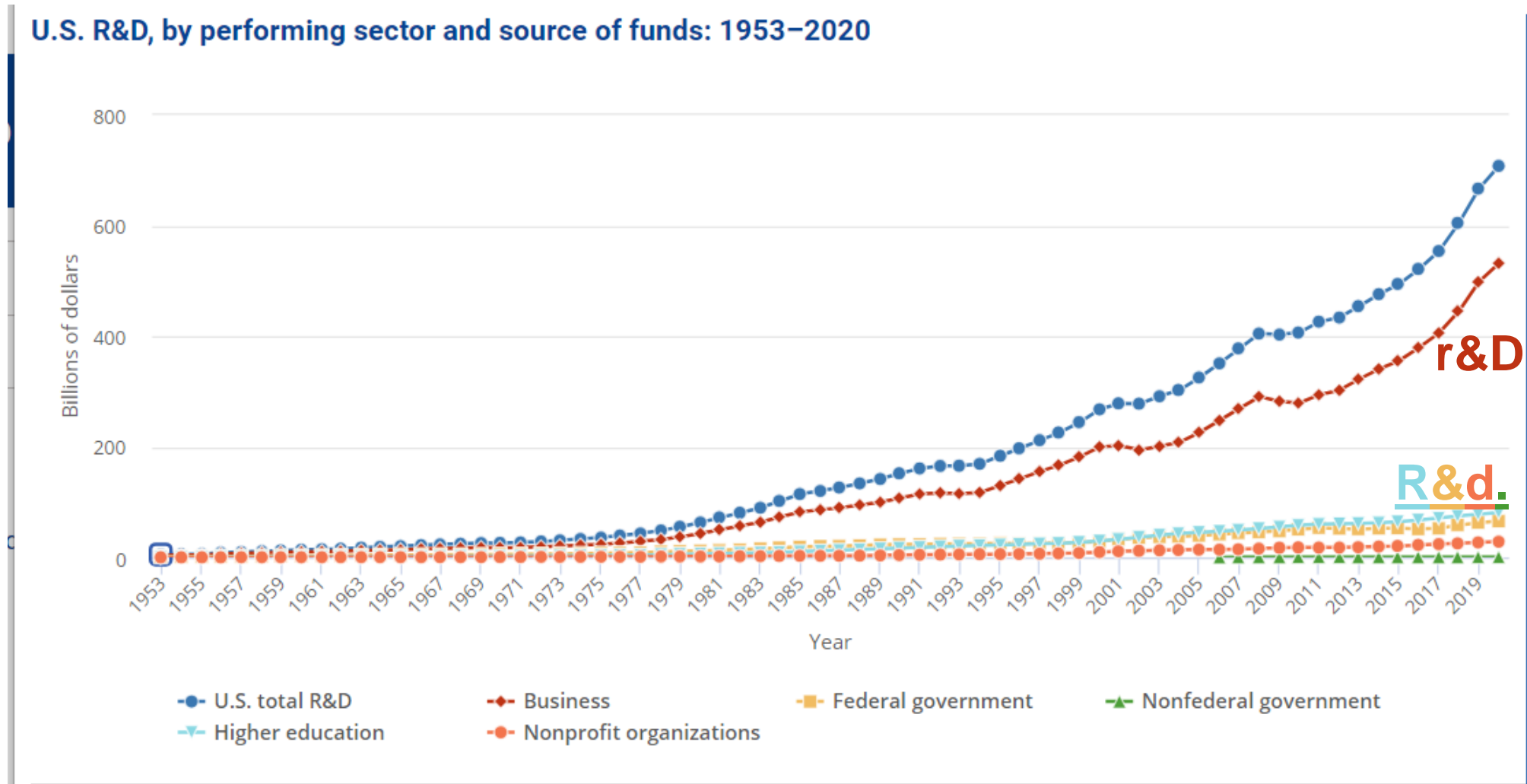
(2) <https://www.politico.com/news/2023/12/17/pentagon-drones-replicator-program-funding-00132092>

(3) <https://www.diu.mil/latest/implementing-the-department-of-defense-replicator-initiative-to-accelerate>





# The Evolution of R&D Performers, US 1953-2019





# What Did The Atlantic Council Say About Innovation Adoption

## Challenges

- 1) Outdated R&D Model – resulting in DoD unable to effectively apply leading technologies to weapon systems.
- 2) Long Timelines and Inflexible Execution - difficult to insert new tech to effectively respond to changes
- 3) **Fewer Companies Providing Defense Solutions - reduced competitive pressure increase costs & decrease innovation**
- 4) Valleys of Death - disconnected ecosystem, program constraints, & funding constrains tech transition
- 5) **Hamstrung Workforce – lack of DoD leaders with industry background**
- 6) Program-centric Acquisition – responsiveness to changes constrains the ability to insert innovative technology
- 7) Cumbersome Reporting from DoD to Congress
- 8) Limited Understanding of Emerging Technology



## Recommendations

- 1) Introduce a new capability portfolio model
- 2) Consolidate program elements
- 3) Reset reprogramming authorities
- 4) Modernize the DoD to align with the twenty-first century industrial base
- 5) Strengthen alignment of capital markets to defense outcomes
- 6) Incentivize tech companies to do business with the DoD
- 7) Modernize budget documents
- 8) Establish bridge fund for successfully demonstrated technologies
- 9) Scale the Space Development Agency model
- 10) Modernize the DoD's requirements system

**Accelerate the DoD's ability to adopt cutting-edge technology from commercial and defense sectors and deliver high-impact operational solutions to the Warfighters.**



# USD(R&E) Shyu

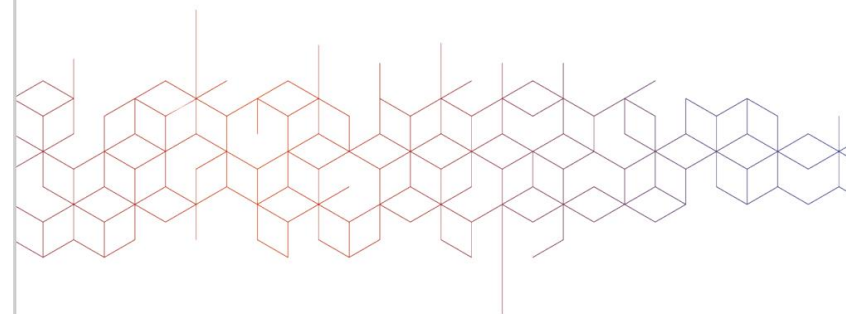
- **Three Pillars**

- Focus on the Joint Fight
- **Create and Field Capabilities at Speed and Scale**
- Ensure the Foundations of Science and Technology
- Second Point Needs a Manufacture Base “Fit For Purpose”



## NATIONAL DEFENSE SCIENCE & TECHNOLOGY STRATEGY 2023

UNITED STATES DEPARTMENT OF DEFENSE





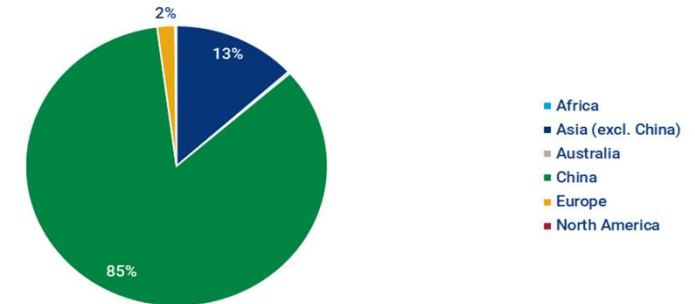
# Under Secretary For Acquisition and Sustainment Bill LaPlante Strategy

## Enable the Delivery and Sustainment of Secure, Resilient, and Preeminent Capabilities

- **Deliver Integrated Capabilities at Speed and Scale**
  - Produce and Field at Scale
  - Use Red-Blue Mission Threads
- Protect and Sustain the Force
  - Expand Partnerships
  - Focus: Quick Deployment to Denied Areas
- Foster a Resilient and Robust Industrial Base
  - Build and Maintain a Robust Supply Chain
  - Link the Defense Industrial Base to Commercial
  - Partner with State and Local Government
  - Invest in a First Class Workforce



Estimated breakdown of global rare earths supply: Refined supply by region, 2021 (%)



Source: Roskill, a Wood Mackenzie business. Note: full-year estimate





# So, The Boundary Conditions Are Set

- **A Manufacture Base That Has Declined Over Time**
- **Time To Field Has Grown With System Complexity**
  - **U-2 (Kelly Johnson)**  
Approved Nov 1954—first flight 1955
  - **Minuteman (1960s)**  
R&D Program Approved 1958, IOC 1962
  - **F-35 (JAST; 1990s)**  
Started 1995, IOC 2015
  - **Sentinel (2020's)**  
Aug 2017 – Contracts to Boeing / NG  
Proposed 2030 IOC
- **Great Power Competition Increasing**
- **Increased Use of Commercial Products**



**What Needs to be Done?**



# Some Ideas To Address the Challenge

- **Build Demand** Through Greater Employment of Multiyear Procurement for Defense Critical Items
  - Work with Congress to Build Trust
- **Acquisition Process Reform** (Manufacture and Field When Ready, Not Perfect)
  - Adopt Truly “Open Systems Architectures”
  - Adopt Digital Engineering
  - Adopt Software Testbed for All Software Dependent Programs
- **Enhance “Friendshoring”** to Build the Manufacture Base Over Greater Number of Providers
- **Focused Manufacture Technology Development**
  - Autonomy / Autonomous Lines
  - Expand Additive Manufacture
  - Develop / Employ Artificial Intelligence
  - Digitize Manufacture Process
  - Employ Data Analytics to Supply Chain
- **Address Workforce Through**
  - Technician Training
  - Defense Acquisition University





# All Interesting But Not Sufficient

- Most Innovation Arguments Do Not Solve the Problem, Which Industry Likes
- DoD Can't Buy Capabilities with Rigid Requirements, Long Time Lines
- Break this Approach by
  - Shorter Requirements (Initial MRAP Requirements were 1 Page)
  - Mandating Open Systems Architectures (*Think How Industry does fielding*)
  - Mandating Digital Twins (*Auto Industry Has Adopted Digital; 3-4 years from paper to Delivered Model*)
  - Mandating Agile Software Development Test Beds (*Kessel Run Developed in Months, not years*)

**“Better is the Enemy of Good Enough”**



**Admiral Sergey Gorshkov**  
**Admiral of the Fleet**  
**Chief of Soviet Navy 1965-1985**





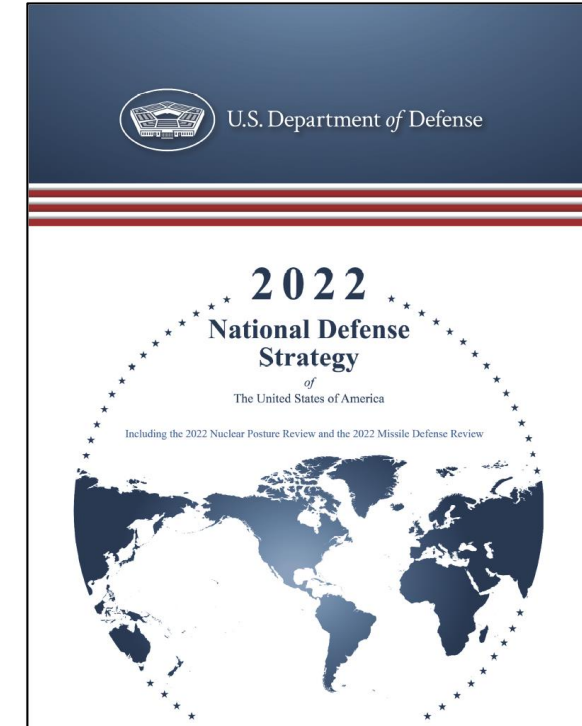
# US National Defense Strategy 27 October 2022

## Priorities:

- Defend the Homeland, paced by multi-domain PRC threat
- Deter strategic attacks against U.S., allies, and partners
- Deter aggression, but be prepared to prevail in conflict, prioritizing PRC in Indo-Pacific, then Russia in Europe
- Build resilient Joint Force and defense ecosystem
  - Withstand, fight through, recover from non-kinetic and kinetic disruption
  - Includes climate impacts, pandemics, transboundary threats

## Methods:

- Integrated deterrence
  - Campaigning
  - Building enduring advantages
- Focus on 14 Critical Technologies



**Key themes: Deterrence; joint all-domain warfare; resilience; prototyping and exercising; rapid fielding**



# “Accelerate, Change, or Lose”

*“We have known for some time that we need to change.”<sup>(1)</sup>*

- “If we don’t change – if we fail to adapt – we risk losing the certainty with which we have defended our national interests for decades....”<sup>(1)</sup>
- The Air Force could abolish certain working groups and other governing organizations that add “more time than value.”<sup>(2)</sup>
- “We could all use more manpower, more money and more time. But leaders cannot wait for perfect conditions to act or make a decision, because perfect conditions will never exist.”<sup>(2)</sup>
- “My strategic approach of ‘Accelerate Change or Lose’ explains the ‘why’.....“It is all of us ... our talented Airmen ... that are key to cutting unnecessary bureaucracy, recognizing and understanding our competition, and thinking of creative ways we can reshape the design of our Air Force.”<sup>(3)</sup>



*“Victory smiles upon those who anticipate the change in the character of war,  
not upon those who wait to adapt themselves after the changes occur.”  
— Giulio Douhet*



# So What

## Lincoln Should Understand these Shifts, Systematically Review Customer Base

- Is the Ratio Prototypes to Technology Right?
- If DoD is Going Commercial, Should Lincoln Enhance This?
  - What Does Lincoln Bring To Them?
- Is the Mix of Hardware Based Prototypes and “IT/AI “... Right?
- Does Lincoln Need to Enhance Emphasis on Non-Traditionals?
- Does Lincoln Have a Role in Bridging the Valley of ?

