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**Government Contracting  
Industry Study**

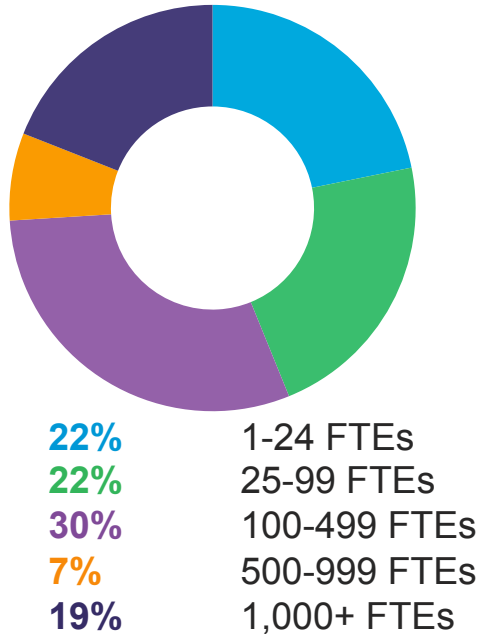
**Project Management and  
Risk Trends**

**Jason Kinder  
Director, Product Marketing**

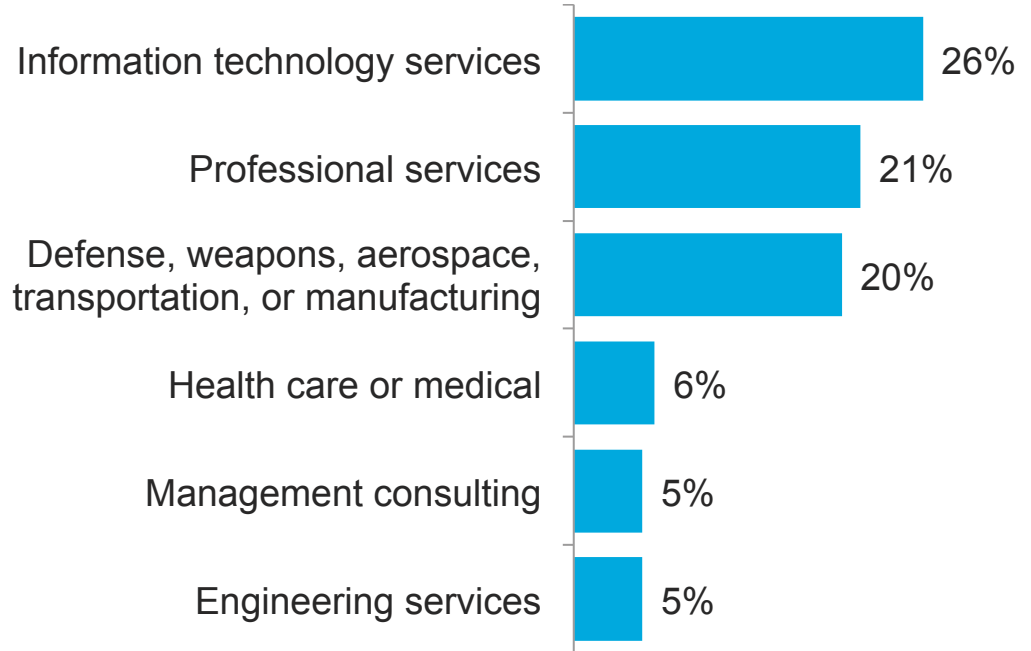
**9<sup>TH</sup> ANNUAL  
INDUSTRY STUDY**

# Survey Demographics

## Organization Headcount

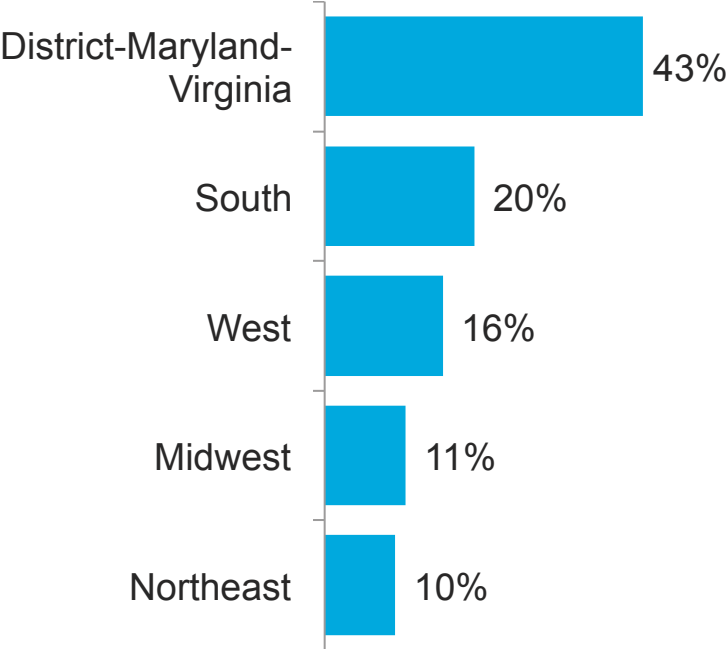


## Respondents by Industry

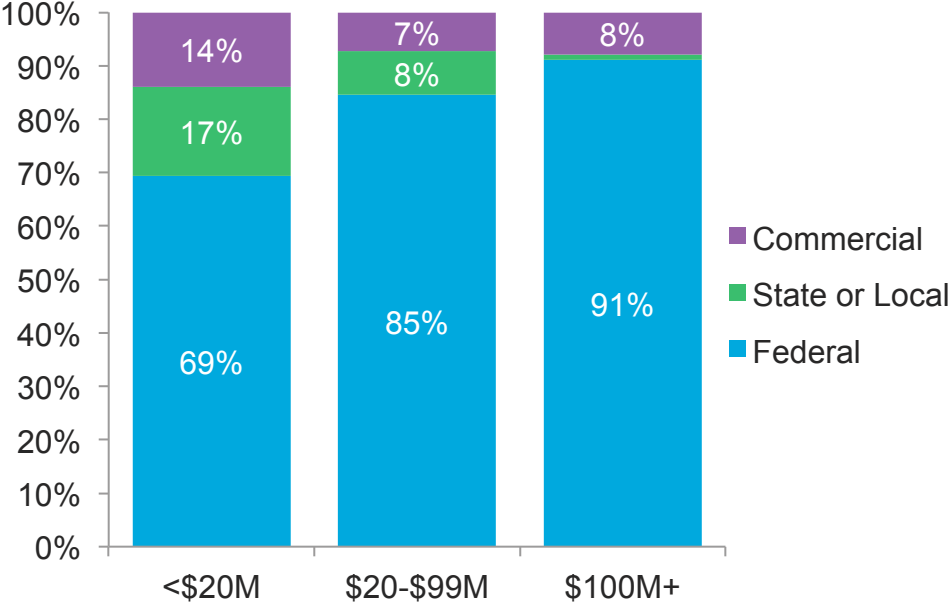


# Survey Demographics

### Headquarters by Region

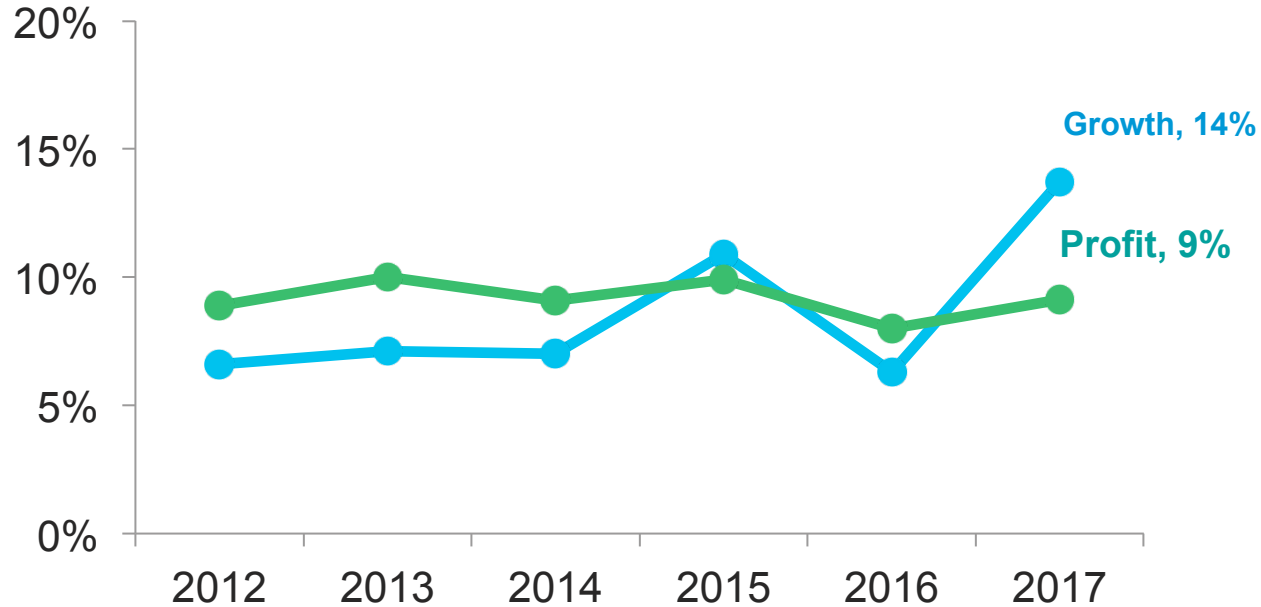


### Revenue by Source



# Historical and Planned Growth Rates: Six-Year Trend

- Growth rates more than doubled and are at historic highs in the last 5 years
- Profits edged up a point to return to pre-sequestration levels
- Highest levels of appropriations in a decade are propelling these double digit growth rates



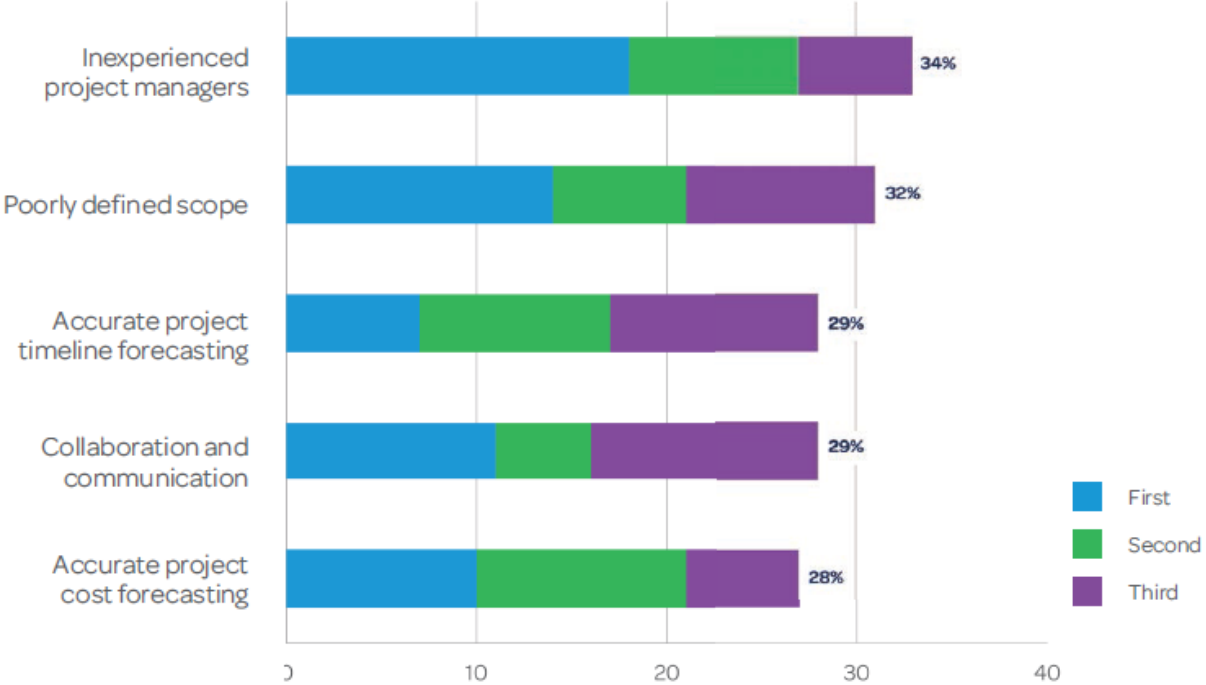
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## **Project Management and Risk Trends**



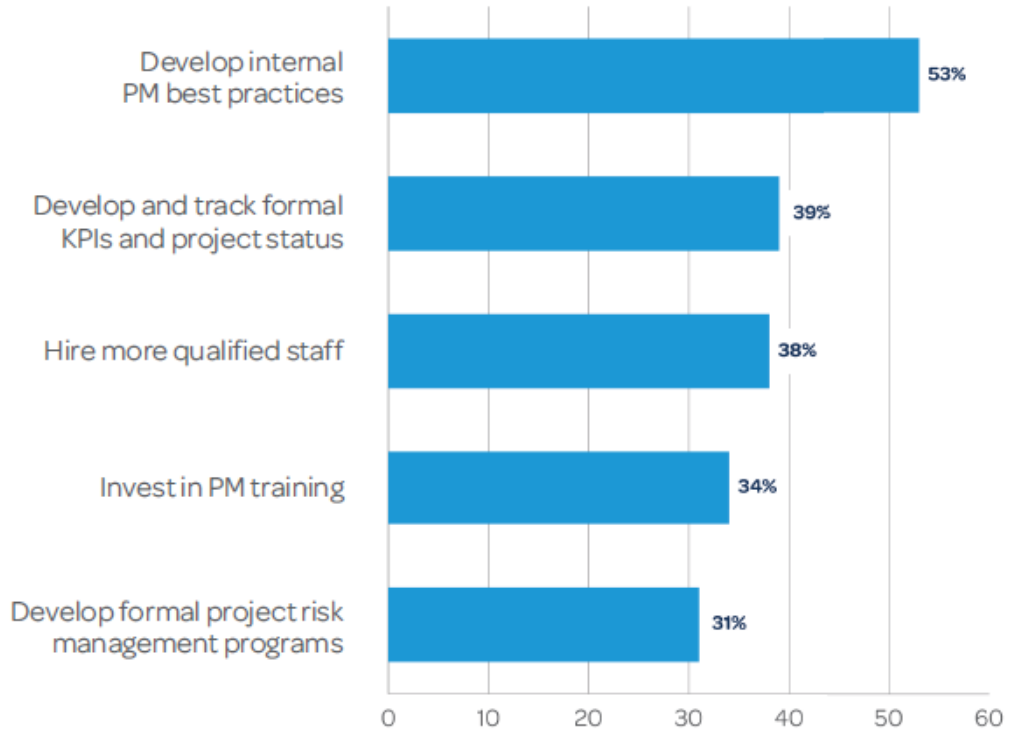
# Top Project Management Challenges

- Accurate project cost forecasting dropped for the top challenge last year to fifth
- Employee retention and manager retirement are driving the top challenge



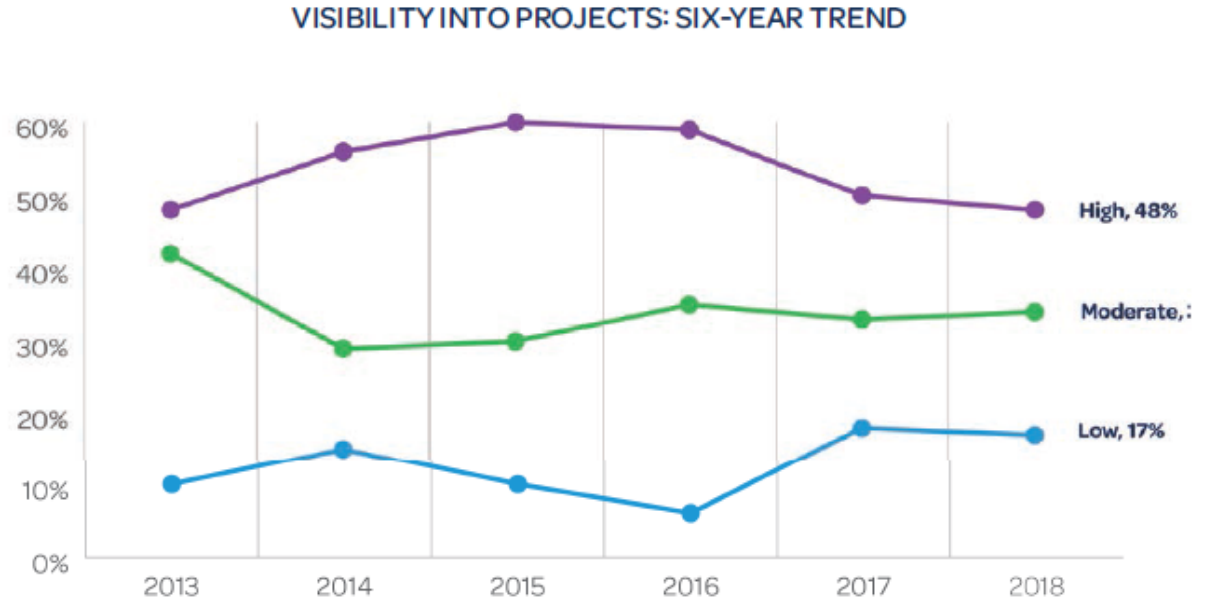
# Addressing Top Project Management Challenges

- Only 34% of organizations reported investing in project management training – down from 51% last year
- Lack of formal risk management is concerning



# Visibility into Projects

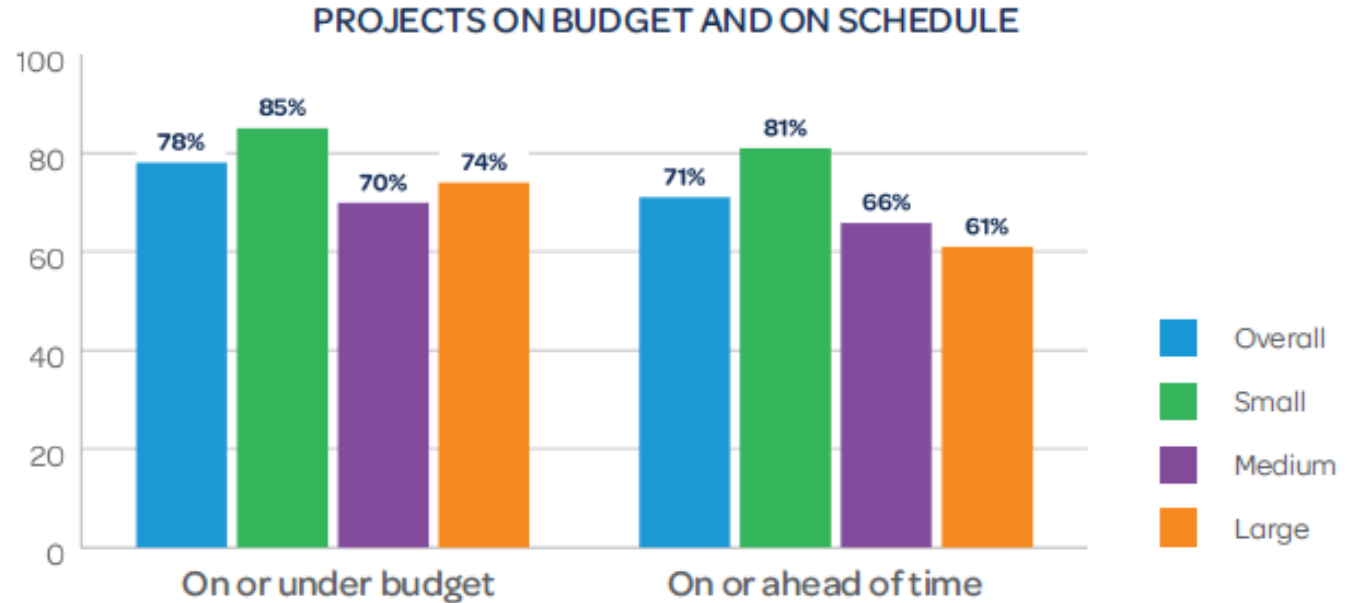
- Nearly identical levels of visibility as last year
- Medium and small businesses reporting low visibility decreased





# Project On-Budget and On-Schedule

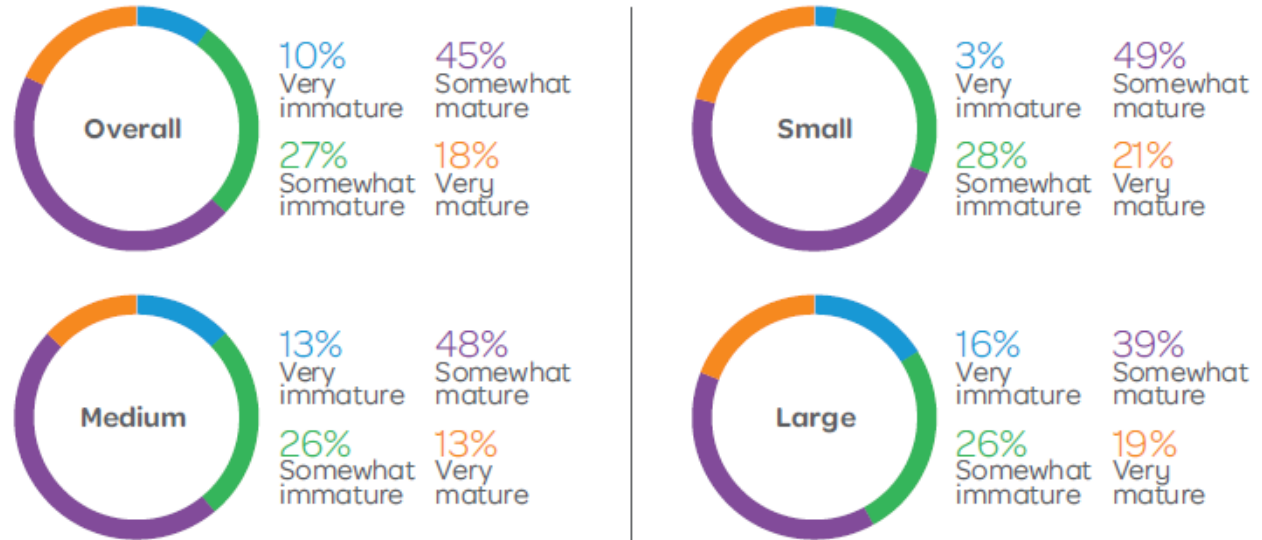
- On or under budget increased by 19 points
- On or ahead of schedule increased by 18 points



# Maturity of Project Management Discipline

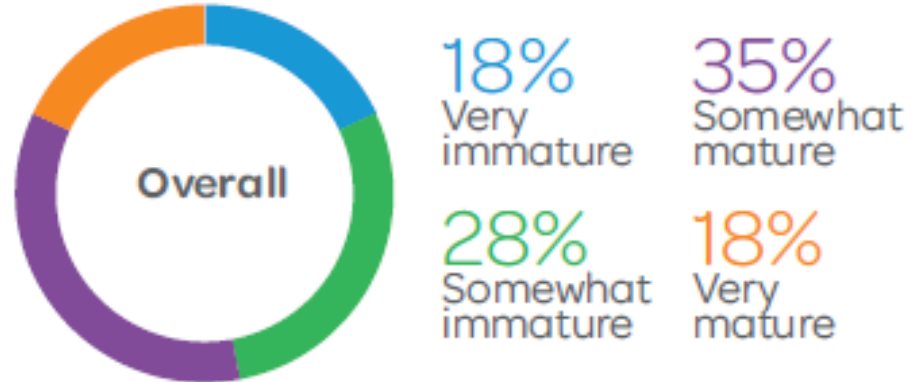
- Significant drops in PM discipline maturity
- Largely driven by medium and large organizations

MATURITY OF PROJECT MANAGEMENT DISCIPLINE



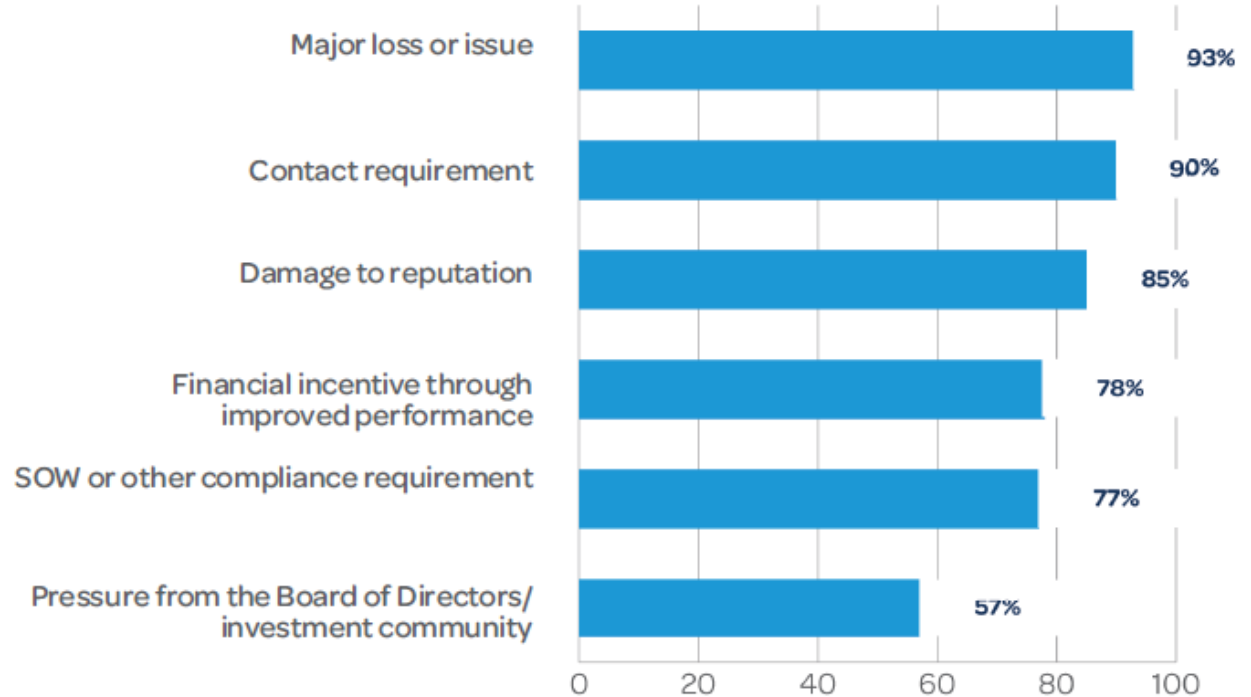
# Maturity of Risk/Opportunity Management

- Firms of all sized reported decreased maturity this year
- Decreased emphasis on employing Chief Risk Officers



# Situations Triggering Risk/Opportunity Initiatives

- Top five responses are all reactive
- Companies must be more proactive



# Key Takeaways



After a large decrease from 2016 to 2017, visibility into current project status remains nearly identical this year.



Both on or under budget and on or ahead of schedule metrics experienced nearly 20-point bumps from 2017 to 2018.



“Inexperienced project managers” and “poorly defined scope” are the top two project management challenges this year.



46% of organizations rate their risk/opportunity management as somewhat immature or very immature, up from only 37% last year.



Chief Risk Officers are exclusively found in large organizations.

A man with glasses and a beard is looking thoughtful, with his hand on his chin. A woman is placing colorful sticky notes (green, yellow, orange, blue, pink) on a whiteboard. The scene is set in a modern office environment.

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**SURVEY CLOSES  
MARCH 1**

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