

Headquarters Air Force

Integrity - Service - Excellence

Air Force Superior Supplier Incentive Program (SSIP)

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AF SSIP Overview

Bottom Line Up Front

- AF SSIP 2016 ratings complete, released 25 Jul 2016
- AF view of SSIP
- SSIP rating overview
- Supplier feedback



AF 2016 SSIP Ratings

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Tier I (15 Business Segments)		Tier II (13 Business Segments)		Tier III (15 Business Segments)	
BAE Systems	Electronic Systems	Boeing	Global Services & Support	Boeing	Boeing Military Aircraft
BAE Systems	Intelligence & Security	General Dynamics	Information Systems and Technology	Booz Allen Hamilton Inc	Booz Allen Hamilton
Ball Corporation	Ball Aerospace	General Electric	Aviation	FlightSafety International	FlightSafety International
Boeing	Network & Space Systems	Harris Corporation	Communication Systems	General Atomics	Aeronautical Systems
CACI International Inc	CACI International	Harris Corporation	Space and Intel Systems	Harris Corporation	Electronic Systems
Honeywell International	Aerospace	L-3 Communications	Electronic Systems	L-3 Communications	Communication Systems
L-3 Communications	Aerospace Systems	Lockheed Martin	Aeronautics	Northrop Grumman	Aerospace Systems
Leidos Corp	National Security Solutions	Lockheed Martin	Missiles & Fire Control	Northrop Grumman	Electronic Systems
Lockheed Martin	Information Systems & Global Solutions	Northrop Grumman	Information Systems	Orbital ATK	Defense Systems
Lockheed Martin	Mission Systems & Training	Northrop Grumman	Technical Services	Raytheon	Intelligence, Information and Services
Lockheed Martin	Space Systems	Raytheon	Integrated Defense Systems	Raytheon	Missile Systems
Orbital ATK	Flight Systems	Raytheon	Space and Airborne Systems	Rockwell Collins	Government Systems
Rolls Royce	Defense Aerospace	Textron	Textron Systems	Textron	Textron Aviation
Sierra Nevada Corp	Sierra Nevada Corp			United Technologies	Pratt & Whitney
ULA/ULS	ULA/ULS			United Technologies	UTC Aerospace Systems



- A useful tool to gauge overall business segment performance
 - Elevates view above contract and even program
 - Useful to both the AF and the supplier for performance insight

- Provides comparison of “peers”
 - Suppliers can publicize top-tier performance
 - Low tier rating is not a “scarlet letter”

- Provides common ground for government-contractor discussion on performance



AF SSIP Rating Overview

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- Final CPARS ratings are the starting point
 - FY13-15 CPAR records for upcoming release
- Raw scores aggregated to business segment score -- weighted by dollars and time using contract obligations
 - Larger dollar records carry proportionally greater weight
 - “3-2-1” -- Most recent performance carries greater weight
- Business segments ranked 1-n (n=43), grouped into 3 tiers
 - Each tier roughly 1/3 each
 - Tier 3 is not necessarily negative (it’s “grading on the curve”)
- Business segments listed alphabetically within each Tier
 - No ranking within tiers – only rating indicator is Tier I, II, III or unrated



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Supplier Feedback

- Presents holistic (vice contract-specific) view of business segment performance
 - Raising awareness of CPARs to Senior VP or higher level

- More focus on accurate CPAR reporting
 - Ensuring scores reflect performance
 - Driving raters to fix mistakes when detected (e.g., missing CPARs)

- Would like credit for work performed on Non-systems contracts



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AF SSIP Next Steps

- Minimize scoring methodology changes for 2017
- Assess value of Non-systems SSIP
- Continue to engage with PEOs and suppliers for opportunities to hone SSIP value



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Questions?

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